



## Equipserv, your independent service & maintenance partners





"Equipserv is driven by a single purpose, to help our clients operate their waste handling equipment at maximum efficiency and at minimum cost. Our unique background means that we have built up an impressive amount of experience and have designed the right systems, tools and services to meet the needs of those companies who wish to employ the most efficient service, maintenance and repair (SMR) processes and operations available"

> Chris Duckett Managing Director, Equipserv UK

ressures on business have meant that many successful companies now look closely at the costs of non-value-adding processes and operations. They have concluded that many peripheral activities can be more efficiently undertaken by external partners rather than by tying up expensive internal resources.

As with most business activities, no two companies' processes and operations are identical. Before developing a detailed proposal we undertake a thorough review of your waste handling equipment, involving all the relevant people from your organisations. Formal benchmarking against our comprehensive industry databases will follow. At this stage it is possible to identify operational weaknesses and performance gaps and to highlight opportunities for improvement as well as providing the means of monitoring progress.

For over thirty years, Equipserv has been the partner of choice for businesses and public sector organisations who value exceptional service and delivery in SMR. Not just for the reliability and efficiency it brings to their waste handling functions, but for the long-term value it adds to their operations and the more effective use of capital resources it promotes.

n a business climate that exerts ever increasing pressure to deliver profitably, the need to control service and maintenance costs is paramount.

The businesses that succeed place service, maintenance and repair at the heart of their planning, allowing them to meet operational expectations while driving down costs, minimising downtime and maintaining the asset value of their waste handling equipment.

We have maintained our position as the UK's leading service, maintenance and repair provider for waste handling, recycling and backstage equipment by harnessing our many years' experience, our technical excellence and our commitment to innovation in all areas of diagnostics servicing and repair.

With no affiliation to any one equipment manufacturer, we are able to offer an independent and completely impartial service.

The result is a complete solution to your equipment service needs that delivers maximum value and cost effectiveness to your waste recycling operations.

### A structured approach to service, maintenance and repair

Our consultative-based approach helps us improve the reliability of machinery and to identify why breakdowns happen. Using original manufacturer's parts, machine overhauls and appropriate maintenance schedules, we can address any recurring problems that impact directly on machine uptime and your productivity.

### The benefits of service packages

Scheduled maintenance and regular servicing of your equipment brings a wealth of financial and operational benefits that translate directly into lower costs and greater potential profits:

#### Reduced downtime

Downtime means lost production and a direct impact on your bottom line.

While no maintenance programme can eliminate breakdowns and outages altogether, adequate servicing against a regular checklist will make it much less likely and extend mean times between failure.

### Improved business efficiency

Machine components and power trains that are fully maintained perform better. With that improved efficiency comes speedier processing and a better quality of recyclate for re-use or sale at a higher market value.

### Reduced health and safety risk

Our onsite training in the safe management and operation of waste handling equipment helps you meet your obligations while offering improved levels of protection for your workforce. As part of this service, we conduct H&S inspections to include LOLER (The Lifting Operations and Lifting Equipment Regulations) testing.

#### Sustainability

Reduced energy, oil and fuel consumption all contribute to a direct reduction in your carbon footprint.

Add to that the increased throughput of higher quality recycled materials as a direct result of more efficient operation, and a properly maintained portfolio of machinery can make a significant contribution to your sustainability targets.

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### Our unique approach

ur business is to make sure your waste and materials handling plant operates as effectively and as reliably as possible so you can focus on your core business objectives.

### The consultative process

Our consultative approach allows us to develop a much better understanding of your business and to produce a solution that is designed specifically for your operations. Our maintenance contracts offer scalable solutions to match service provision and the flexibility to adapt and expand as seasonal fluctuations and other factors dictate.

It starts with a thorough appraisal of your business, its service requirements and a detailed analysis of where your needs lie. Once we've conducted the initial research, we'll present it in the form of a discussion document so you can check our understanding of your business. This will set out our assessment of the service levels, frequencies and support functions for the most cost effective approach to the management of your service, maintenance and repair requirements.

Once we have gained input from and consensus across all stakeholder groups, we will then produce a formal proposal specifying the project objectives, budget and cost breakdowns, time lines, KPIs, key personnel and competencies that form the basis of our offer.

### The Equipserv partnership approach

We adopt a transparent approach to contract proposals, consulting closely with potential clients to ensure they address their needs and concerns for value, cost effectiveness and expected service levels.



### Our proposal and implementation process

## Initial consultation, assessment and audit

During our initial consultation phase, we will:

- Identify solutions
- Assess solutions
- Specify solutions
- Contract solutions

Pending approval by all parties, we will then:

· Implement solutions

Site visit

Our team will carry out a detailed mechanical and

and/or installation plan

health and safety audit prior to

implementing our maintenance

#### Installation

We deliver a turnkey installation solution spanning:

- Full site survey to check space, ventilation, power supply and access
- Logistics, delivery and unloading
- Comprehensive training in the operation of any new equipment
- Full operation and methods pack detailing all controls and indicators; operating instructions; wiring and hydraulic diagrams; service schedules; and all relevant health and safety information

#### **SMR**

Our comprehensive suite of SMR services encompasses:

- Auditing
- Full health and safety survey
- Asset condition assessments and inventory
- Parts fault analysis
- Oil sampling analysis
- · Fair wear and tear guides
- Inventory stock movement and management
- Management information services

### Decommissioning

An end-to-end service to take equipment off line and move it safely from your premises:

- · Site survey and assessment
- Dismantling
- Transport
- · Site remediation
- Electrical 'make safe' service

Site based training covering essential operation and housekeeping:

Cleaning

**Training** 

- · Oil and hydraulic fluid check and replace
- · New operator training
- Refresher training
- · 'Train the trainer' sessions
- · Accredited Health and Safety training

#### Refurbishment

A full refurbishment service, using original manufacturers' equipment, offering considerable savings against 'new for old' replacement



## Consultancy, implementation and delivery

### Accountability & control

As an Equipserv SMR customer, you will have a dedicated Account Manager to act as a single point of contact, notifying you when service visits are due, keeping you informed and discussing any work required with you before it's carried out thereby ensuring complete accountability at all

### Full health and safety audit

The safety of your workforce and the general public are of paramount concern. Our Health and Safety Audit is offered with all our maintenance contracts, commissioning and de-commissioning assignments and covers training for safe operation, inspection of all safety critical components and remedial repairs where necessary.

#### Project management

For customers seeking a totally outsourced solution, we offer a full onsite project management resource.

### Asset condition assessments

Before we repair or service any item in your equipment, we'll carry out a thorough and objective assessment of its condition to give you a comprehensive picture of any actions that need to be taken and any problems that may be develop in the future.

### Parts fault analysis

Any parts that have failed or are close to failure will be examined using precision diagnostics. Often, failure in one component can be a symptom of a fault elsewhere and understanding the true causes of failure allows us to develop a more holistic picture of a machine's overall condition.

### Oil sampling analysis

Detailed analysis of engine, transmission and hydraulic oil samples gives us vital information on overall machinery condition, enabling us to identify potential problems and extend time between oil changes.

### Fair wear and tear guide

Equipserv customers are provided with a Fair Wear and Tear Guide setting out exactly what falls into the category of fair wear and tear so unexpected maintenance issues and additional costs are kept to a minimum.

### Stock movement and management

Overseeing moving of machinery from one site to another in a timely and safe manner.

### Management information services

A full audit trail - including data on maintenance history, repairs, call out response times, engineer's reports and travel costs - provides you with a clear and comprehensive picture of overall SMR efficiency.



### Why Equipserv?

Proven, cost effective engineering practice backed by responsive customer service and proactive account and asset management makes Equipserv the first choice partner for waste handling SMR.

Emergency repair services at the point of need deliver rapid, effective one-off repairs that will restore machinery to normal service, and Equipserv have an unrivalled first' time fix' record within the sector.

#### Training

In addition to providing SMR services whave also developed a suite of in-house training modules.

In many cases, the cause of equipment breakdown can be traced to misuse or operator error due to a lack of proper training, compounded by poor housekeeping practice that means machinery isn't cleaned as often as it should be and levels of hydraulic fluids and oils often go unchecked.

Our training services include operator training from scratch, refresher training and training in health and safety to minimise risks to employees and the public.

Equipserv is licensed to provide training certificates and offers 'train the trainer' courses to help clients maintain standard as your business grows.

#### About our engineers

At Equipserv, we set the highest standards for the quality of the people that we place at our clients sites carry our services to our customers.

our engineers are all time served nechanical or electrical engineers with a average 20 years' experience working a number of varied and challenging nationments. Our engineers are picked om the best in the industry. They use divanced diagnostic tools and equipment be bring unrivalled experience and technical nowledge to your SMR operations within the service engineering process.

### Our areas of expertise

Our depth of knowledge and breadth of experience, along with our close working relationships with major manufacturers, allows us to provide services for all types of processing and backstage equipment:

#### Waste handling

- Waste compactors
- Roll packers
- Rotary packers
- Balers (horizontal, vertical, single and multi chamber)
- Shredders
- Drum crushers

#### Backstage

- Dock bumpers
- Dock levellers
- Scissor lifts
- Doors
- Shelters
- Loading bay equipment
- Lorry restraints
- Bin lifters

#### Our service sectors

Equipserv provides tailored service, maintenance and repair contracts for waste handling and backstage equipment in a wide range of industries and sectors:

- Supermarkets and retailers
- Warehousing and logistics
- Local authorities
- NHS, local authorities and education
- Waste management operators

- Facilities management companies
- Waste recyclers
- Waste disposal contractors
- Manufacturers
- Print and paper houses

The long-term relationships we enjoy with our clients are testament to the level and quality of service they receive, irrespective of their size and the nature of their business operations.

# Operational excellence providing a competitive advantage

Equipserv can review and manage key elements of your waste handling equipment, helping you company to become more efficient and better able to take full advantage of opportunities that arise within your business. Collaborating with Equipserv can add value by:

- *Cutting running and maintenance costs*
- Extending equipment life
- Maximising plant availability and reliability
- Freeing-up management time
- Reducing breakdowns and smoothing operations
- Increasing throughput
- Providing improved levels of service
- Reducing operating costs

- Improving operational control
- *Providing cost certainty*
- Lowering operational and environment risk
- Enhancing health, safety and environmental performance
- Deferring capital expenditure
- Reducing procurement costs
- *Increasing flexibility*

To find out how Equipserv might be able to add value to your waste recycling operations please call us on 0114 246 8679 or visit www.equipservuk.com

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